

**Annuity Industry Estimates**  
(Dollars in billions)

	1Q 2009	1Q 2008	Pct Chg Q1/Q1	YTD 2009	YTD 2008	Pct Chg 09/08
<b>Variable</b>						
Separate accounts	\$20.7	\$32.5	-36%	\$20.7	\$32.5	-36%
Fixed accounts	10.0	9.4	6	10.0	9.4	6
Total Variable	30.7	41.9	-27	30.7	41.9	-27
<b>Fixed</b>						
Book value	18.6	9.2	102%	18.6	9.2	102%
Equity indexed	7.0	5.8	21	7.0	5.8	21
Market value adjusted	6.6	2.2	200	6.6	2.2	200
Fixed deferred	32.2	17.2	87	32.2	17.2	87
Fixed immediate	1.9	1.7	12	1.9	1.7	12
Structured settlements	1.5	1.6	-6	1.5	1.6	-6
Total Fixed	35.6	20.5	74	35.6	20.5	74
<b>Total</b>	<b>\$66.3</b>	<b>\$62.4</b>	<b>6%</b>	<b>\$66.3</b>	<b>\$62.4</b>	<b>6%</b>

Industry estimates reported for first quarter 2009 based upon data from 60 companies,  
representing 96 percent of total sales.

Source: U.S. Individual Annuities (2009, 1st quarter)