

---

## **Annuity inflows increase in January: DTCC**

---

By Editor Test     *Mon, Mar 18, 2013*

---

*Five large states accounted for over one third of all annuity flows in January: California, Florida, New York, Texas, and Pennsylvania.*

---

The Depository Trust & Clearing Corporation (DTCC) Insurance & Retirement Services (I&RS) has released a report on activity and trends in the annuity products market for January. The data is available through DTCC's online Analytic Reporting for Annuities information service.

Annuity inflows processed by I&RS in January increased by 7.4%, to \$7.1 billion, from \$6.6 billion in December. Inflows were up almost 15% compared to January 2012. Other data showed that:

- Out flows, at \$6.8 billion, changed insignificantly from December.
- Net flows increased by almost \$466 million in January, from negative \$140 million in December, to more than \$325 million.
- IRA accounts attracted 47% of all inflows in January, while non-qualified accounts attracted 41% of inflows.
- Factoring out flows into the equation, non-qualified accounts experienced negative net cash flows of more than \$546 million in January compared to IRA accounts, which had positive net cash flows of more than \$884 million for the month.
- Five large states accounted for over one third of all annuity flows in January: California (\$565 million), Florida (\$434 million), New York (\$408 million), Texas (\$386 million), and Pennsylvania (\$305 million).
- Five large metropolitan areas accounted for over 18% of all annuity flows in January: New York, including N. New Jersey and Long Island (\$434 million), Los Angeles, including Long Beach and Santa Ana (\$213 million), Chicago, including Naperville and Joliet (\$166 million), Philadelphia, including Camden, NJ and Wilmington, DE (\$154 million), and Detroit, including Warren and Livonia (\$153 million).