

## Annuity Sales by Type of Contract (First Qtr 2021)

By No Author      *Wed, Jun 23, 2021*

<b>Annuity Sales by Type of Contract</b>		
<b>First Quarter, 2021 (\$millions)</b>		
<b>Product type</b>	<b>1Q2021</b>	<b>4Q2020</b>
Trad VA	\$20,010	\$18,610
Structured VA	9,163	8,393
Fixed-BV	5,283	4,403
Fixed-MVA	7,422	7,369
Fixed Indexed	13,274	13,989
Income	1,512	1,755
<b>Total</b>	<b>\$56,661</b>	<b>\$54,520</b>
<b>VA AUM by Asset Class (\$billions)</b>		
Equity funds	\$700.4	\$689.9
Fixed account	352.0	357.3
Allocation	844.1	843.8
Bond funds	180.6	186.3
Money Market	27.0	28.5
<b>Total</b>	<b>\$2,104.1</b>	<b>\$2,105.8</b>
<b>Source: Insured Retirement Institute</b>		