

## Fifteen Best-Selling Variable Annuity Contracts (3rd Quarter 2017)

By Editorial Staff Thu, Dec 14, 2017

Source: Morningstar 3Q2017 Variable Annuity Sales and Asset Survey, December 13, 2017

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Contract	Issuer	Sales \$M
Perspective II 7-year	Jackson	\$2,830.8
Ret. and Supp. Ret. Annuity R-1	TIAA	1,340.8
RVS RAVA 5 Advantage 10-year	Ameriprise	822.0
Portfolio Director Plus & 2	AIG	711.8
Structured Capital Strategies B16	AXA	674.1
Index Advantage	Allianz	609.4
Premier Retirement VAB	Prudential	564.6
Ret. and Supp. Ret. Annuity R-3	TIAA	552.2
Retirement Cornerstone 15.0 Series B	AXA	537.8
Elite Access B	Jackson	530.0
Polaris Platinum B	AIG	502.5
Prudential Defined Income	Prudential	502.0
Thrivent Flexible Prem. DVA 2005	Thrivent	465.5
Choice Plus Assurance Series B	Lincoln	425.8
Destination B 2.0	Nationwide	425.6

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