

## First Quarter 2020 Annuity Sales (Est.): SRI

By No Author      *Wed, Apr 22, 2020*

<b>1Q 2020 U.S. Annuity Sales</b>			
(\$ Billions; preliminary estimates)			
	Q1 2019	Q1 2020	Q1 2020 /Q1 2019
<b>Variable</b>			
VA Deferred (no RILAs)	19.3	21.4	11%
RILA	3.5	5.1	44%
<b>Total Variable</b>	<b>22.8</b>	<b>26.5</b>	<b>16%</b>
<b>Fixed</b>			
Fixed-rate deferred	15.1	9.8	-35%
Indexed	18.0	15.8	-12%
Deferred income	0.63	0.53	-16%
Fixed immediate	2.8	1.9	-32%
Structured settlements	1.5	1.5	0%
<b>Total Fixed</b>	<b>38.0</b>	<b>29.5</b>	<b>-22%</b>
<b>Total U.S. Annuities</b>	<b>60.8</b>	<b>56.0</b>	<b>-8%</b>
Source: LIMRA Secure Retirement Institute, April 22, 2020.			