
Highlights of New Allianz/Harris Poll

By Editor Test *Wed, Sep 30, 2009*

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- 45% of advisors say most clients have a realistic retirement vision.
- 62% of investors want help insuring they don’t outlive their assets.
- 89% of advisors think clients would consider lifetime income products.
- 50% of advisors have talked to clients about such products.
- 12% and 9%, respectively, of retirement portfolios contain commodities or TIPS.
- 55% of investors think it’s more important than ever to work with an advisor.

Source: Allianz Global Investors and Harris Interactive. Based on poll conducted in July and August of 1,013 pre-retiree household financial decision makers aged 30 or older with at least \$250,000 in investable assets.