
Mike Treske To Run Annuity Sales and Distribution at John Hancock

By Editor Test *Wed, Jan 20, 2010*

He succeeds Robert T. Cassato, who will assume a new role as a senior advisor to Manulife Chief Operating Officer John D. DesPrez III on global distribution strategy.

John Hancock Financial has appointed Mike Treske to be head of Annuity Distribution for John Hancock and president of John Hancock Wood Logan. He will be responsible for retail distribution and sales of fixed and variable annuities, reporting to Marc Costantini, executive vice president and general manager, variable annuities.

Since 2002, Treske has run the Variable Annuity Financial Planners channel. He joined Manulife's Wood Logan annuity business in 1999 as Southeast Division Sales Manager and subsequently was named National Sales Manager for the Financial Planners channel.

He began his financial services career in 1987 as a wholesaler. Prior to joining Manulife, he held positions with Fidelity and Evergreen Funds. He is a graduate of the University of Wisconsin-Eau Claire, and attended graduate school at Colorado State University.

Treske succeeds Robert T. Cassato, who will assume a new role as a senior advisor to Manulife Chief Operating Officer John D. DesPrez III on global distribution strategy. Cassato also becomes Chairman of John Hancock Annuity Distribution, succeeding Doug Wood, who becomes Chairman Emeritus. He will continue to lead the U.S. National Accounts group.

In addition, Chris Mee will assume leadership of the Financial Planners channel, reporting to Treske. Mee, who has been with the company since 1998, most recently served as Divisional Sales Manager for the Southeastern region. Before joining Manulife, he was a financial advisor with A.G. Edwards & Sons and Prudential Securities.

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