Patterson promoted at Principal Financial

By Editorial Staff *Fri, Mar 16, 2018*

Jerry Patterson will succeed the retiring Greg Burrows as head of the Principal's full service retirement and individual investor businesses.

Principal Financial Group announced this week that Jerry Patterson, a senior vice president for Retirement and Income Solutions (RIS), will assume leadership of the company's full service retirement and individual investor businesses, effective early second quarter.

Patterson currently has responsibility over individual investor, retail annuity, bank and full service payout. He will continue to report to RIS president Nora Everett. Patterson succeeds Greg Burrows, who is retiring on July 31.

Prior to joining Principal in 2001, Patterson worked for a number of financial and insurance companies in management and marketing roles. He was first hired by Principal as chief marketing officer for the Life and Health businesses and spent time in New York as the chief operating officer of Nippon, Life Benefits, before assuming his current role in 2012. An internal and external search is underway to find his successor for the retail annuity, bank and full service payout businesses, Principal said.

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