

---

## Webinar: FIAs for RIAs

---

By Editorial Staff     Thu, Sep 24, 2020

---

*Open this article to view a Youtube video of our webinar last week. RIJ editor and publisher Kerry Pechter interviewed David Lau, CEO of DPL Financial Partners about Lau's web platform, which aims to make it easier for fee-based advisers to obtain annuities and insurance products for their clients, and to assess a fee for advising on the assets. The discussion focused on fixed indexed annuities.*

---



Alternatively, click [here](#) to watch the video.