Top 25 US Life and Fraternal Insurance Groups and Companies

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Top 25 US Life and Fraternal Insurance Groups and Companies (Countrywide group and individual annuity premium, 2018*) # Group/Company **Direct Premiums** AIG 2 Jackson National 17,634,967,788 17,618,817,850 3 Prudential of America 4 Lincoln National 16,964,346,804 15,065,852,086 5 TIAA Family New York Life 11,818,327,093 11,616,457,870 7 Allianz Insurance 11,170,408,839 8 Voya Financial 9 AXA Insurance 10,857,006,492 10 Apollo Global Mgt. 10,623,594,053 11 Pacific Life 9,390,128,530 8,296,926,534 12 Goldman Sachs 8,080,747,627 13 Metropolitan Group 14 Mass Mutual Life Ins. 7,197,945,457

15 Principal Financial 6,627,686,715 16 Sammons Enterprises 5,571,546,169 17 American Financial 5,392,801,387 18 Great West 4.916.071.893 19 Brighthouse Holdings 4,879,203,174 20 Ameriprise Financial 4,474,124,896 21 American Equity 4,391,226,660 Investment 22 Sumitomo Life (Symetra) 3,743,287,881 23 OneAmerica Financial Ptrs 3,722,970,502 AEGON US 3,474,637,819 Thrivent Financial for 3,082,313,335 Lutherans

Source: National Assoc. of Insurance Commissioners, March 8, 2019. *Includes U.S. states, territories, Canada and aggregate other alien annuity considerations.