

Top-Selling Deferred Variable Annuity Products, 2Q2018

By No Author Thu, Sep 6, 2018

Top-Selling Deferred Variable Annuity Contracts (Second quarter, 2018. In Smm)		
Contract	Issuer	Sales
Perspective II (7-yr)	Jackson Nat.	3,093.6
Retirement & Supp'l Retirement Annuity R1	TIAA	1,375.2
Premier Retirement VA B	Prudential	1,024.4
RVS RAVA5 Advantage (10-yr)	Ameriprise	1,003.5
Portfolio Director (Plus & 2)	AIG	978.2
ChoicePlus Assurance Series B	Lincoln Fin.	690.7
Prudential Defined Income	Prudential	627.9
Structured Capital Strategies B 16	AXA	602.9
Retirement & Supp'l Retirement Annuity R3	TIAA	576.0
Polaris Platinum III B	AIG	562.3
Thrivent - Flexible Prem. DVA 2005	Thrivent	516.2
Elite Access B	Jackson Nat.	504.4
Retirement Cornerstone 17 Series B	AXA	486.4
Pacific Choice (5-yr)	Pacific Life	474.5
Index Advantage	Allianz Life	431.2
Retirement & Supp'l Retirement Annuity R2	TIAA	402.7
Fidelity Personal Retirement Annuity I	Fidelity	390.4
EQUI-VEST 201	AXA	374.5
Destination B 2.0	Nationwide	366.6
ChoicePlus Signature 1	Lincoln Fin.	315.9

Source: Morningstar Inc., Sept. 5, 2018.