

US Annuity Sales Estimates (2019 Year-end and 4th Qtr)

By No Author *Wed, Feb 19, 2020*

| US Annuity Sales Estimates (Year-end 2019 and 2018, in \$billions) | | | |
|--|----------------|----------------|----------|
| Contract type | Y/E 2019 | Y/E 2018 | % Δ |
| Deferred Variable | 84.5 | 89.0 | (5) |
| Registered Index- Linked (RILA) | 17.4 | 11.2 | 55 |
| Total Variable | 101.9 | 100.2 | 2 |
| Fixed Deferred (MVA) | 31.3 | 30.9 | 1 |
| Fixed Deferred (Book Value) | 16.2 | 14.8 | 9 |
| Fixed Indexed (FIA) | 73.5 | 69.6 | 6 |
| Fixed Immediate Income (SPIA) | 9.9 | 9.7 | 2 |
| Fixed Deferred Income (DIA) | 2.5 | 2.3 | 8 |
| Structured Settlements | 6.5 | 6.2 | 4 |
| Total Fixed | 139.8 | 133.5 | 5 |
| Total Annuities | \$241.7 | \$233.7 | 3 |

Source: Secure Retirement Institute, February 2020.