

US Annuity Sales Estimates (2019 Year-end and 4th Qtr)

By No Author *Wed, Feb 19, 2020*

US Annuity Sales Estimates (Year-end 2019 and 2018, in \$billions)			
Contract type	Y/E 2019	Y/E 2018	% Δ
Deferred Variable	84.5	89.0	(5)
Registered Index- Linked (RILA)	17.4	11.2	55
Total Variable	101.9	100.2	2
Fixed Deferred (MVA)	31.3	30.9	1
Fixed Deferred (Book Value)	16.2	14.8	9
Fixed Indexed (FIA)	73.5	69.6	6
Fixed Immediate Income (SPIA)	9.9	9.7	2
Fixed Deferred Income (DIA)	2.5	2.3	8
Structured Settlements	6.5	6.2	4
Total Fixed	139.8	133.5	5
Total Annuities	\$241.7	\$233.7	3
Source: Secure Retirement Institute, February 2020.			