

## US Annuity Sales Estimates (2019 Year-end and 4th Qtr)

By No Author      *Wed, Feb 19, 2020*

US Annuity Sales Estimates (Year-end 2019 and 2018, in \$billions)			
Contract type	Y/E 2019	Y/E 2018	% Δ
Deferred Variable	84.5	89.0	(5)
Registered Index-Linked (RILA)	17.4	11.2	55
<b>Total Variable</b>	<b>101.9</b>	<b>100.2</b>	<b>2</b>
Fixed Deferred (MVA)	31.3	30.9	1
Fixed Deferred (Book Value)	16.2	14.8	9
Fixed Indexed (FIA)	73.5	69.6	6
Fixed Immediate Income (SPIA)	9.9	9.7	2
Fixed Deferred Income (DIA)	2.5	2.3	8
Structured Settlements	6.5	6.2	4
<b>Total Fixed</b>	<b>139.8</b>	<b>133.5</b>	<b>5</b>
<b>Total Annuities</b>	<b>\$241.7</b>	<b>\$233.7</b>	<b>3</b>

Source: Secure Retirement Institute, February 2020.