## US Individual Annuity Sales, 1Q 2024

By No Author Thu, May 30, 2024

## Top 20 Individual Annuity Writers First Quarter, 2024

| Company name                    | Total         |
|---------------------------------|---------------|
| Athene Annuity & Life           | 9,727,522     |
| Corebridge Financial            | 6,343,053     |
| New York Life                   | 5,614,271     |
| Nationwide                      | 5,312,546     |
| Equitable Financial             | 5,284,483     |
| Allianz Life of North America   | 4,628,488     |
| Global Atlantic Financial Group | 4,253,671     |
| Massachusetts Mutual Life       | 3,812,172     |
| Prudential Annuities            | 3,600,133     |
| Jackson National Life           | 3,522,524     |
| Sammons Financial Companies     | 3,121,315     |
| Delaware Life                   | 2,963,732     |
| Lincoln Financial Group         | 2,899,692     |
| Brighthouse Financial           | 2,861,003     |
| Fidelity & Guaranty Life        | 2,763,731     |
| Pacific Life                    | 2,533,622     |
| American Equity Investment Life | 2,347,842     |
| Symetra Financial               | 2,083,093     |
| USAA Life                       | 2,016,267     |
| TIAA                            | 1,822,680     |
| Top 20                          | \$77,511,839  |
| Total industry                  | \$106,665,000 |
| Top 20 share                    | 73%           |

Source: LIMRA U.S. Individual Annuities Sales Survey. May 2024