

Webinar - Insider Insights for Income Planning Professionals - Part 2

By Editor Test *Mon, Mar 25, 2013*

In this webinar, Kerry Pechter discusses Advanced Life Deferred Annuities, also known as Deferred Income Annuities.

Kerry Pechter outlines the conundrum of managing longevity risk. Longevity risk is the low probability, but catastrophic cost of outliving retirement resources. Insuring for this 'tail' of the longevity curve may make sense.