December 12, 2018

Honorable Paul Ryan Speaker U.S. House of Representatives Washington, D.C. 20515 Honorable Nancy Pelosi Minority Leader U.S. House of Representatives Washington, D.C. 20515

Dear Speaker Ryan and Minority Leader Pelosi:

We, the undersigned presidents and chief executive officers, are writing to urge you to pass retirement legislation before you adjourn this year. As leaders of the U.S. House of Representatives, you have a once-in-a-generation opportunity to pass legislation that would benefit millions of Americans. The time has come for Congress to pass retirement security legislation now.

We sincerely commend you and members of the Ways and Means and Education and Workforce Committees on significant bipartisan efforts within the chamber to move forward retirement security legislation. Provisions of the Retirement Enhancement and Savings Act, the Family Savings Act and the Retirement, Savings, and Other Tax Relief Act of 2018, reflect the commitment of both parties to improve Americans' retirement savings.

Elements in the above-mentioned bills have been supported in a bipartisan, bicameral manner for many years. Action to improve retirement security is timely and necessary, especially considering that 10,000 Americans turn 65 every day and many will live 30 years or more in retirement. The retirement security provisions being considered will have real-world implications, making it easier for employers to offer lifetime income solutions to their employees and help them prepare for a secure retirement with income that cannot be outlived.

Thank you again for working diligently to pass important retirement security legislation before the 115th Congress adjourns. As industry leaders, we appreciate your commitment to enhancing the retirement security system, and we urge you not to miss this historic opportunity to make these provisions law.

Sincerely,

Susan K. Neely President and Chief Executive Officer American Council of Life Insurers

Brian Duperreault President and Chief Executive Officer AIG

Marc Cadin Chief Executive Officer AALU JoAnn M. Martin, CPA, FLMI Chief Executive Officer Ameritas

Walter White President and Chief Executive Officer Allianz Life Insurance Company of North America

Joseph Annotti President and Chief Executive Officer American Fraternal Alliance Thomas E. Henning President and Chief Executive Officer Assurity Life Insurance Co.

Mark Pearson President and Chief Executive Officer AXA Equitable Holdings, Inc.

Paul A. Quaranto, Jr., MBA, LLIF Chairman, Chief Executive Officer and President Boston Mutual Life Insurance Company

Jeff Poulin Chief Executive Officer Canada Life Reinsurance

R.J. Moore Chief Executive Officer Cetera Financial Group

Barbara Boigegrain Chair Church Alliance

Gary Bhojwani Chief Executive Officer CNO Financial Group

Richard F. Jones Chairman and Chief Executive Officer Fidelity Security Life Insurance Company

Thomas J. McInerney President and Chief Executive Officer Genworth Financial, Inc.

Kevin Marti, FSA, CLU, ChFC President and Chief Executive Officer Gleaner Life Insurance Society

Deanna M. Mulligan President and Chief Executive Officer The Guardian Life Insurance Company of America Peter J Hennessey III Chairman, President and Chief Executive Officer Government Personnel Mutual Life Insurance Company

Peter R. Schaefer President and CEO Hannover Life Reassurance Company of America

Mario H. Lopez President Hispanic Leadership Fund

Catherine J. Weatherford President and Chief Executive Officer Insured Retirement Institute

Barry L. Stowe Chief Executive Officer Jackson Holdings LLC

Marianne Harrison President and Chief Executive Officer John Hancock

Dennis R. Glass President and Chief Executive Officer Lincoln Financial Group

Dan H. Arnold President and Chief Executive Officer LPL Financial

Roger W. Crandall Chairman, President and Chief Executive Officer Massachusetts Mutual Life Insurance Company

Timothy J. Hall Chief Executive Officer Medico Insurance Company

Steven A. Kandarian Chairman, President and Chief Executive Officer MetLife Dominic Cursio, Chairman, NAFA Chair National Association for Fixed Annuities

Kevin M. Mayeux Chief Executive Officer National Association of Insurance and Financial Advisors

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James T. Morris Chairman, President and Chief Executive Officer Pacific Life

José S. Suquet Chairman of the Board, President & Chief Executive Officer Pan-American Life Insurance Group

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Margaret Meister President and Chief Executive Officer Symetra Life Insurance Company and Affiliates

Terry Rasmussen President and Chief Executive Officer Thrivent

Roger W. Ferguson, Jr. President and Chief Executive Officer TIAA

Mark W. Mullin President and Chief Executive Officer Transamerica Corporation

James P. Rousey Chief Executive Officer and President Universal Guaranty Life Insurance Company Rodney O. Martin, Jr. Chairman and Chief Executive Officer Voya Financial

cc:

Majority Leader Kevin McCarthy Majority Whip Steve Scalise Minority Whip Steny Hoyer Chairman Kevin Brady Ranking Member Richard Neal Chairwoman Virginia Foxx Ranking Member Bobby Scott